



# Hartwig, Parallel Tool & Okamoto Partners



In 1976 when Grover Wilson started Parallel Tool and Die in Union Missouri, his shop rate was \$20 per hour and he bought his first Alliant manual mill from Paul Hartwig for \$3500 dollars, the machine is of course still a productive part of the company. Today, Parallel Tool and Die is going strong and the business is now being managed by sons, Pat and Mike Wilson. The shop rate has moved up to keep with the economy and the machine tools out in the shop have changed to CNC machines to keep up with the close tolerances and the demand on deliveries.

The bulk of work performed at Parallel is stamping dies. The plan for the present and the future, for the stamping die business, has been to improve capability and productivity through equipment and not personnel. The fact is that high-tech machines cost less and make fewer mistakes than people, a huge benefit for Parallel's customers.

Pat Wilson made the decision to purchase an Okamoto 1632DX grinder and less than a year later purchased an Okamoto 1224EXB machine. Pat says, "Every flat surface that comes through our shop gets ground". This type of focus on quality, while adding minimal labor dollars, has been one of the keys to their success. Mike Wilson had this to say about Hartwig and the Okamoto grinders, "The Okamoto's are great and the couple of times we did need Hartwig service, they responded like the class organization they are". The Wilson's choose to go with Okamoto because of the results of longevity, reliability, and the great finishes. They also appreciate the partnership with Hartwig, Inc.



These two automatic Okamoto surface grinders have allowed the shop to be one of the best stamping die job shops in the area while keeping their overhead at a minimum. The team is constantly looking into developing other markets. Grover Wilson is very pleased with the new technology and the focus on the customer is still the same....Fantastic!