

## “Hartwig is not just another machine tool distributor”

Mike Kowalski – Alcast Company

**Peoria IL** – When Alcast Company in Peoria IL decided to purchase another lathe to increase their machining capacity it was a very important decision. When they made the choice to purchase an Okuma L-470M, Mike Kowalski, their maintenance engineer was surprised at what he did NOT get – they did not get just another machine tool distributor. Now he realizes Alcast Company got a lot more than that.



“We didn’t know what to expect with a new servicing distributor, but it has been very positive for us.” says [Maintenance Engineer Mike Kowalski](#). “When it comes to service, communications is the key and the Hartwig communications with us are excellent. The service and parts departments really follow up with us to make sure our needs are met. They are very easy to do business with.”

Alcast Company is an aluminum permanent mold foundry located in Peoria, Illinois. They use a unique pouring process that produces very high integrity castings. They pride themselves in producing porosity-free castings that other foundries have difficulty producing. To increase customer service and reduce costs, they provide CNC machining of their castings.

Being an ESOP (Employee Stock Ownership Plan) Company, each employee has a large stake in making right choice when choosing in the proper machinery to get the job done and appreciate the value of support after the sale. That is why they have chosen Okuma lathes for their business and they really value the service provided by Hartwig Inc.

“We appreciate Alcast’s continued loyalty to Okuma and their belief in Hartwig, Inc.” says [John Hartwig, Vice President of Hartwig, Inc.](#) “How can anyone receive a nicer compliment than those from Mike? It’s a great partnership.”

[All parties look forward to continued future successes in this partnership.](#)